

PARTNER PROFILE



ciber®

CIBER, Inc.**Partner**

Service and technology

Offer

ERP and business intelligence

Focus

ERP, business intelligence, IT security, outsourcing, IT operations and infrastructure, data governance, service-oriented architecture, application development and management, disaster recovery

Industries

Travel, tourism, and hospitality; manufacturing; life sciences/pharmaceuticals; financial services; food and beverage; retail; government; transportation; utilities

References

Clarion Health Partners, State of New Hampshire, Goya Foods, Black Hills Energy, Parker Drilling

CIBER and Lawson: A Powerful Team

CIBER, Inc. is an international systems integrator that helps clients solve business challenges by aligning their business requirements with information technology solutions. CIBER delivers business knowledge with technical expertise through the entire system lifecycle—from the architectural foundation through development, implementation, integration, and long-term support. And CIBER offers services in numerous IT areas: security, integration, business intelligence, data warehousing, outsourcing, and service-oriented architecture.

CIBER assists clients of all types: nonprofit organizations, small and medium-sized businesses, Fortune 500 firms, as well as local, state, and federal government entities. The company operates in all types of industries, including manufacturing, healthcare, government, pharmaceuticals, life sciences, financial services, consumer goods, higher education, and utilities, amongst others.

One of Lawson's most experienced partners, CIBER offers well-recognized proficiency in areas such as Lawson technical and application processes, project management, business process calibration, change management, business strategy, and of course development and knowledge transfer.

Clients turn to CIBER and Lawson because of the strength of the partnership: Lawson provides the applications and technology, and CIBER provides comprehensive services to assist clients with all aspects of their Lawson projects. In fact, CIBER is both a service partner, delivering system integration services, and technology partner, delivering platform and hardware technology services.

CIBER's approach to Lawson projects is unique. The company goes "beyond the technology" to help clients improve their business operations, and to ensure successful, on-time, and on-budget projects. CIBER believes that applications are important, but preparing people for change—through proper training, thorough communication and adequate planning—can play an even greater role in the long-term success of projects.



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Healthcare provider and state show CIBER-Lawson team’s advantages

Clarian Health Partners

Clarian Health Partners, a premier provider of inpatient, outpatient, and emergency healthcare in the Midwest, uses Lawson ERP software to record, manage, process, and analyze all hospital financial transactions. When Clarian Health Partners needed to upgrade its Lawson system it chose CIBER to assist in the upgrade to Lawson 8.1.

The migration allowed Clarian and its five Indianapolis-area hospitals—Methodist Hospital, Indiana University Hospital, Riley Hospital for Children, Clarian West Medical Center, and Clarian North Medical Center—to reduce or eliminate manual tasks, better manage costs, and provide more time to focus on patient care.

Two notable aspects of the migration project included data conversion and change management. CIBER knew that converting all six hospitals' data from the old system to the new one would be time intensive. So CIBER designed a tool that converted more than 253 gigabytes of data in only three days—an improvement over the six weeks a standard conversion program would have required. Also, CIBER implemented a change management program to enhance communication and buy-in while training employees on the new system. This helped employees embrace the technology and new business processes, which is essential to any implementation's success.

The state of New Hampshire

The state of New Hampshire was seeking a team to help it replace its aging financial and human resources IT system with one offering greater functionality and lower total cost of ownership.

Lawson and CIBER won the contract over competitors such as Oracle because of their extensive experience with state government operations. CIBER's state client retention rate exceeds 90 percent. They were also chosen for their documented experience in large implementation projects and project methodology to minimize risks.

The Lawson solution CIBER is implementing for New Hampshire will encompass critical functional areas such as budgeting, financial accounting, accounts payable, grants and projects, assets and inventory, purchasing, human resources, revenues, and treasury. As a result of the project, the State will boast an advanced ERP system that automates many tasks, reducing the need for manual data input and processing.

For more information, please visit CIBER's Lawson web page: www.ciber.com/ces/lawson



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